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ANALYSIS AND STUDY OF THE ABILITY TO SET UP AN ENERGY SERVICE COMPANY (PHOTOVOLTAIC SYSTEM SUPPLIER)



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OBJECTIVES

The main objective of this analysis and study is to determine the ability and viability to set up a new solar PV system service provider company for residential units known as SolarNext Sdn Bhd in Melaka, Malaysia within first 4 years of its operation.

METHODOLOGY

Current situation of solar energy market analysis Viability of consumer's investment in solar energy analysis

Market feasibility study Technical feasibility study

Organizational structure study

Economicfinancial feasibilty study

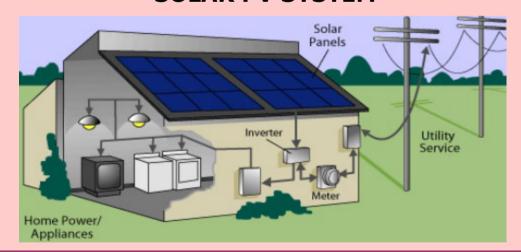
SOLAR PV SYSTEM INSTALLATION PACKAGES

Components of solar PV system in installation packages; solar panels, inverter, combiner box, monitoring system and balance of system (solar cables & connectors and racking & mounting racks).

Installation packages start from **4 kWp** solar PV system to **12 kWp** solar PV system.

Other services offered in the installation Packages; consultation, project planning, solar PV system installation work, testing & commisioning and maintenance.

COMPONENTS OF RESIDENTIAL SOLAR PV SYSTEM

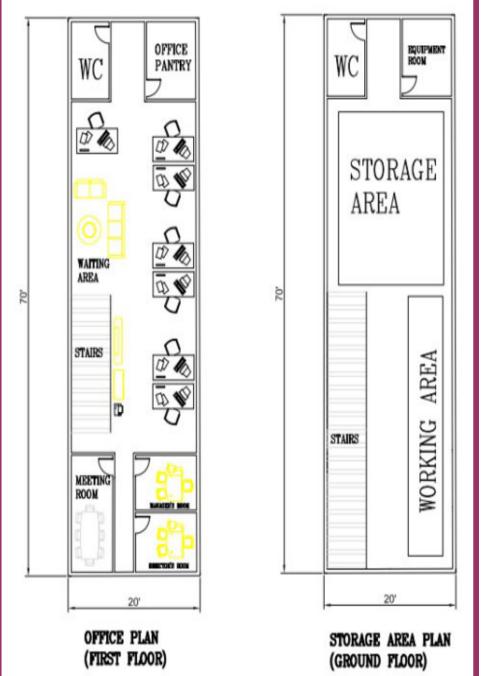


TOTAL INVESTMENT

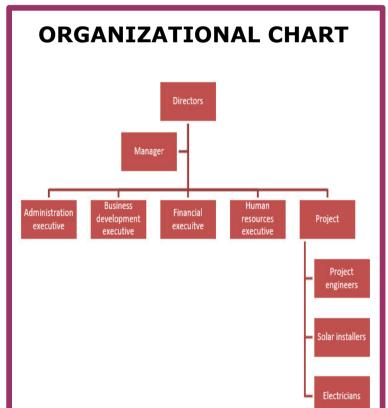
LOAN GRANTED

AUTHORIZED CAPITAL

LAYOUT PLAN



LOCATION Tampin Lubok China Alor Gajah Masjid Tanah Sungai Udang Berendam MALACCA Sungai Rambai

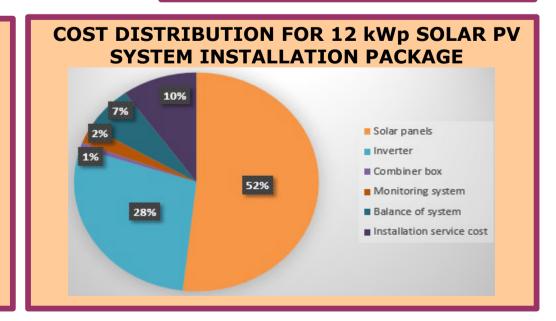


RESULTS EARNINGS AFTER INTEREST AND TAXES RM2,265,417.80 17% 83%

YEAR 2

RM1,625,157.33

YEAR 1



CONCLUSION

YEAR 3

YEAR 4

The analysis revealed that it is viable to set up the solar PV system service provider for the residential units. The profitability of the company can be obtained within first year of its operation and keep increasing every year even though the prices of the installation packages are likely to decrease due to the evolution of technology of the solar PV system components. The profitability of SolarNext Sdn Bhd company is contributed by increasing awareness among public regarding solar energy, appealing return of investment on the solar energy programs; Feed-in Tariff (FiT) & Net Energy Metering (NEM) and the government's commitment to encourage the public to use the solar energy at larger scale.